### **PUBLIC VIEWING PACKAGES**

## PACK THE HOUSE AND KEEP CUSTOMERS COMING BACK WITH THESE PACKAGES FOR BARS AND RESTAURANTS.

	EVO	COMMERCIAL CHOICE® PLUS* Access to over 130 Channels	COMMERCIAL XTRA™ PACK*1 Access to over 180 Channels		COMMERCIAL CHOICE®* Access to over 125 Channels	BUSINESS INFORMATION®* Access to over 50 Channels
RETAIL PRICE (Customer rolls to the then current retail rate after the expiration of promotional credits)	1-50		\$120%.  EVO OVER 100?  GET COMMERCIAL CHOICE® PLUS!		\$ <b>58</b> %	\$ <b>42</b> 99/mo.
		•			\$69 99 mo.	
	101-150	\$259 <sup>99</sup>			\$ <b>81</b> 99 mo.	
	151-200	\$304 <sup>99</sup> .			\$ <b>99</b> 99	
	201-500	\$ <b>350</b> %			\$111 <u>99</u>	
	501-1000	\$370 <sup>99</sup> <sub>m.</sub>			\$ <b>129</b> 99.	
	1001-2000	\$ <b>394</b> 99			\$ <b>157</b> %	
		\$ <b>422</b> 99 <sub>mo.</sub>			\$180 <del>99</del> .	
OFFER (valid through 5/16/12)			SAVE \$36/MO. for 12 months  \$8499 OR \$5499 mo. with 24-month agreement  ADDITIONAL \$5/MO. FOR 12 MONTHS ENROLLMENT IN AUTO BILL PAY!2  \$7999 OR \$499 mo.	SAVE \$120.99/MO. for 4 months  FREE with 24-month agreement (Auto Bill Pay required at point of sale)		\$3499 with 24-month agreement \$299 IN AUTO BILL PAY!2
PREMIUMS/ ADVANCED SERVICES		with 24-month agreement	with 24-month agreement with 24-month agreement with 24-month agreement with 24-month agreement  FREE FOR 3 MONTHS:  HD ACCESS – SAVE \$753 [rolls to \$25/mo. in month 4]  SONICTAP® MUSIC CHANNELS – SAVE OVER \$1004 [rolls to \$34.99/mo. in month 4]			
HARDWARE			UP TO 4 FREE HD OR SD RECEIVERS <sup>5</sup> Cost for additional receivers: SD: <sup>8</sup> 69   HD: <sup>8</sup> 99		UP TO 4 FREE RECEIVERS (UP TO 2 HD OR 4 SD) <sup>5</sup> Cost for additional receivers: SD: <sup>8</sup> 69   HD: <sup>9</sup> 99	
STANDARD INSTALLATION			FREE Applicable use tax adjustment may apply on retail value of installation.		\$2 Complex/custom	
ADDITIONAL RECEIVER FEES		NO ADDITIONAL Outlet fees	\$ <b>15/MO. FOR 3<sup>RD</sup> AND EACH ADDITIONAL RECEIVER</b> (\$15/mo. for 4 <sup>th</sup> and each additional receiver with SonicTap <sup>®</sup> )		NO ADDITIONAL Outlet fees	\$15/MO. FOR 3 <sup>RD</sup> AND EACH Additional receiver
	*ALL PRICES INCLUDE LOCALS WHERE AVAILABLE					

NO CONTRACT OPTION

RETAIL PRICING ONLY

UP TO 2 FREE SD RECEIVERS (1 SD Receiver for SonicTap® Audio only)

■ STANDARD INSTALLATION FEE OF \$199

82%

of bar and restaurant subscribers believe DIRECTV sports programming increases their business.\*

Offers end 5/16/12 on approved credit. New Commercial customers only. 24-month programming agreement required. Credit card may be required (except in MA & PA). \$19.95 Delivery & Handling fee may apply. Local channels subscription where available. Customers must subscribe to one of the following base programming packages in order to add on any additional service(s): COMMERCIAL XTRA Pack, COMMERCIAL CHOICE, BUSINESS INFORMATION or COMERCIAL MÁS ULTRA. 1 Public Viewing pricing based on Estimated Viewing Occupancy (EVO) 1-100. COMMERCIAL XTRA Pack (regularly \$120.99/mo.) includes local channels, COMMERCIAL XTRA (\$68.99/mo.), SPORTS PACK (\$12.99/mo.) and outlet fees for two receivers (\$39.01/mo.). Additional outlet fees at \$15/mo. per receiver. Purchase of 24 consecutive months of COMMERCIAL XTRA Pack with local channels (if available in your market). 2 Additional \$5/mo. redit for 12 months after signing up for Auto Bill Pay and with activation of the BUSINESS INFORMATION Package or above. 24-month agreement required. 3 To access DIRECTV HD programming, HD Access fee (\$25/mo.) and HD equipment is in "good standing," as determined by DIRECTV in its sole discretion, to remain eligible. In the fourth month, HD Access will automatically continue at the then-prevailing rate. LIMIT ONE HD ACCESS BILL CREDIT OFFER PER ACCOUNT. 4 24-month agreement to a Commercial base programming package is required. Upon DIRECTV system activation, DIRECTV will credit the new customer's account for three consecutive months. In the fourth month, the SonicTap Music Channels package will automatically continue at the then-prevailing rate. LIMIT ONE HD ACCESS BILL CREDIT OFFER PER ACCOUNT. 4 24-month agreement to a Commercial base programming package is required. Upon DIRECTV system activation, DIRECTV will credit the new customer's account for three consecutive months. In the fourth month, the SonicTap Music Channels package will automatically continue at the then-prevailing rate. Shew COMMERCIAL XTRA Pack and COMMERCIAL CHOICE, BUSINESS INFO

### **BUSINESS VIEWING PACKAGES**

# KEEP CUSTOMERS ENTERTAINED WHILE THEY SHOP, WAIT OR WORK OUT WITH THESE PACKAGES FOR SMALL BUSINESSES.

	BUSINESS CHOICE <sup>TM*</sup> Access to over 170 Channels	BUSINESS ENTERTAINMENT®* Access to over 75 Channels	BUSINESS INFORMATION®* Access to over 50 Channels	COMMERCIAL BASIC™* Access to over 30 Channels	
RETAIL PRICE [Customer rolls to the then current retail rate after the expiration of promotional credits]	\$ <b>89</b> 99 <sub>mo.</sub>	\$ <b>66</b> 99/mo.	\$ <b>42</b> 99/mo.	\$19 <u>99</u> mo.	
OFFER	SAVE \$30/MO. for 12 months \$59 \frac{99}{mo}. with 24-month agreement	SAVE \$17/MO. for 12 months \$49 \frac{99}{mo}. with 24-month agreement	save \$8/MO. for 12 months \$34 \frac{99}{mo}. with 24-month agreement	\$199 mo. with 24-month agreement	
UFFEK (valid through 5/16/12)	SAVE AN ADDITIONA	<u> </u>			
	\$5499 with 24-month agreement	\$44 99 mo. with 24-month agreement	\$29 99 mo. with 24-month agreement	NO AUTO BILL PAY Offer Available	
PREMIUMS/ ADVANCED SERVICES	■ HD ACCESS – SA ■ SONICTAP® MUSI	NO OFFERS AVAILABLE			
HARDWARE	UP TO 4 FREE RECEIVERS (UP TO 2 HD OR 4 SD) <sup>4</sup> Cost for additional receivers: SD: \$69   HD: \$99			UP TO 2 FREE SD RECEIVERS* Cost for additional receivers: SD: \$69   HD: \$99	
STANDARD INSTALLATION	FREE Applicable use tax adjustment may apply on retail value of installation.		\$49 Complex/custom installation extra.		
ADDITIONAL RECEIVER FEES	NO MIRRORING FEE FOR ONLY ONE RECEIVER. MIRRORING FEE FOR FIRST TWO RECEIVERS \$6/MO.; ADDITIONAL RECEIVER MIRRORING FEES \$6/MO. EACH				
	*ALL PRICES INCLUDE LOCALS WHERE AVAILABLE				
NO CONTRACT OPTION	■ RETAIL PRICING ONLY		SD RECEIVERS r SonicTap® Audio only) ■	NDARD INSTALLATION FEE OF \$199	

91%

of business subscribers believe that DIRECTV programming helps customers and patients pass the time.\*

Offers end 5/16/12. On approved credit. New Commercial customers only. 24-month programming agreement required. Credit card may be required (except in MA & PA). \$19.95 Delivery & Handling fee may apply. Local channels subscription where available. Customers must subscribe to one of the following base programming packages in order to add on any additional service(s): BUSINESS ENTERTAINMENT, BUSINESS INFORMATION, COMMERCIAL BASIC or COMERCIAL MÁS ULTRA. 1 Additional \$5/mo. credit for 12 months after signing up for Auto Bill Pay and with activation of the BUSINESS INFORMATION Package or above. 24-month agreement required. Vumber of HD channels varies by package. No mirroring fee for only one receiver. Mirroring fee for first two receivers \$6/mo; additional receiver mirroring fees \$6/mo each. 24-month base programming agreement required. Upon DIRECTV system activation, DIRECTV will credit the new customer's account for three consecutive months provided account is in "good standing," as determined by DIRECTV in its sole discretion, to remain eligible. In the fourth month, HD Access will automatically continue at the then-prevailing rate. LIMIT ONE HD ACCESS BILL CREDIT OFFER PER ACCOUNT. 3 24-month agreement to a Commercial base programming package is required. Upon DIRECTV System activation, DIRECTV will credit the new customer's account for three consecutive months. In the fourth month, the SonicTap Music Channels package will automatically continue at the then-prevailing rate. 4 BUSINESS ENTERTAINMENT, BUSINESS INFORMATION and COMERCIAL MÁS ULTRA customers are eligible for up to four free receivers. Maximum of two HD Receivers only. COMMERCIAL BASIC customers are eligible for up to two free SD Receivers. \*Based on an October 2011 national survey of businesses who expressed an opinion.

### PRIVATE VIEWING PACKAGES

### KEEP EMPLOYEES INFORMED WITH AROUND-THE-CLOCK ACCESS TO NEWS WITH THESE PACKAGES FOR PRIVATE OFFICES.

			OFFICE INFORMATION®* Access to over 45 Channels	COMMERCIAL BASIC™* Access to over 30 Channels	
RETAIL PRICE (Customer rolls to the then current retail rate after the expiration of promotional credits)	\$ <b>89</b> 99 <sub>mo.</sub>	\$ <b>66</b> 99 <sub>mo.</sub>	\$ <b>42</b> 99 <sub>mo.</sub>	\$19 <u>99</u>	
OFFER	SAVE \$30/MO. for 12 months \$5999 mo. with 24-month agreement	SAVE \$17/MO. for 12 months \$4.9 \frac{9.9}{mo}. with 24-month agreement	SAVE \$8/MO. for 12 months \$34 \frac{99}{mo}. with 24-month agreement	\$199 mo. with 24-month agreement	
(valid through 5/16/12)	SAVE AN ADDITIONA				
	\$5499 with 24-month agreement	\$44 99 mo. with 24-month agreement	\$29 gg mo. with 24-month agreement	NO AUTO BILL PAY Offer Available	
PREMIUMS/ ADVANCED SERVICES	FREE FOR 3 MONTHS:  STC17Z - SAVE OVER \$502 (rolls to \$16.99/mo. in month 4)  WTIME SAVE OVER \$502 (rolls to \$16.99/mo. in month 4)  HD ACCESS - SAVE \$393 (rolls to \$13/mo. in month 4)  SONICTAP® MUSIC CHANNELS - SAVE OVER \$1004 (rolls to \$34.99/mo. in month 4)			NO OFFERS Available	
HARDWARE	UP TO 4 FREE SD, HD AND/OR DVR RECEIVERS (MAXIMUM OF 2 HD) <sup>5</sup> Cost for additional receivers: SD: <sup>8</sup> 69   SD DVR or HD: <sup>8</sup> 99   HD DVR: <sup>8</sup> 199  UP TO 2 FREE SD F Cost for additional receivers: SD: <sup>8</sup> 69   SD DVR or HD: <sup>8</sup> 99   HD DVR: <sup>8</sup> 199				
STANDARD INSTALLATION	FREE Applicable use tax adjustment may apply on retail value of installation.	\$49 Complex/custom installation extra.			
ADDITIONAL TV FEES	NO MIRRORING FEE FOR ONLY ONE RECEIVER. MIRRORING FEE FOR FIRST TWO RECEIVERS \$6/MO.; Additional receiver mirroring fees \$6/Mo. Each				
ADDITIONAL SERVICES	ADDITIONAL DVR SERVICE FOR JUST \$8/MO.				
	*ALL PRICES INCLUDE LOCALS WHERE AVAILABLE				
NO CONTRACT OPTION	= RETAIL PRICING ONLY		TE SD RECEIVERS for SonicTap® Audio only)	ANDARD INSTALLATION FEE OF \$199	

Offers end 5/16/12 on approved credit. New Commercial customers only. 24-month programming agreement required. Credit card may be required (except in MA & PA). \$19.95 Delivery & Handling fee may apply. Local channels subscription where available. Customers must subscribe to one of the following base programming packages in order to add on any additional service(s): OFFICE CHOICE, OFFICE ENTERTAINMENT, OFFICE INFORMATION, COMMERCIAL BASIC or COMERCIAL MÁS ULTRA. 1 Additional \$5/mo. credit for 12 months after signing up for Auto Bill Pay and with activation of the OFFICE INFORMATION Package or above. 24-month agreement required. 2 Upon DIRECTV System activation, DIRECTV will so led discretion, to remain eligible. 3 To access DIRECTV HD programming, HD Access fee \$13/mo.] and HD equipment are required. Number of HD channels varies by package. Mirroring fees of \$6/mo. for second and each additional receiver applies. 24-month base programming agreement required. Upon DIRECTV System activation, DIRECTV will credit the new customer's account for three consecutive months provided account is in "good standing," as determined by DIRECTV in its sole discretion, to remain eligible. In the fourth month, HD Access will automatically continue at the then-prevailing rate. LIMIT ONE HD ACCESS BILL CREDIT OFFER PER ACCOUNT. 4 24-month agreement to a Commercial base programming package is required. Upon DIRECTV System activation, DIRECTV will credit the new customer's account for three consecutive months. In the fourth month, the SonicTap Music Channels package will automatically continue at the then-prevailing rate. 5 OFFICE ENTERTAINMENT, OFFICE INFORMATION and COMERCIAL MÁS ULTRA customers are eligible for up to four free SD, HD and/or DVR Receivers. Maximum of two HD Receivers only. DVR Service (\$8/mo.) activation required for DVR and HD DVR equipment. COMMERCIAL BASIC customers are eligible for up to two free SD Receivers.

### **INTERNATIONAL PACKAGES**

#### OFFER EVERY BUSINESS THE BEST IN EVERY LANGUAGE.

	COMERCIAL MÁS ULTRA™* Access to over 120 Channels	COMMERCIAL BASIC™ with International Access to over 30 Channels		
RETAIL PRICE (Customer rolls to the then current retail rate after the expiration of promotional credits)	\$ <b>62</b> 99/mo.	\$19 <u>99</u>		
OFFER (valid through	\$54 99 with 24-month agreement	\$199 mo. with 24-month agreement		
5/16/12)	\$4 99 mo. with 24-month agreement	\$14 99 with 24-month agreement		
PREMIUMS/ ADVANCED SERVICES	3 FREE MONTHS ■ HD ACCESS ■ SONICTAP® MUSIC CHANNELS	3 FREE MONTHS  - HD ACCESS - SONICTAP® MUSIC CHANNELS - STOYZZ. (Private Viewing only) - WTIME. (Private Viewing only)		
HARDWARE	UP TO 4 FREE RECEIVERS (UP TO 2 HD OR 4 SD)  Cost for additional receivers: SD: 969   SD DVR or HD: 899   HD DVR: 9199			
STANDARD INSTALLATION	<b>FREE</b> Applicable use tax adjustment may apply on retail value of installation.	\$49 Complex/custom installation extra.		
NO CONTRACT OPTION	COMERCIAL MÁS ULTRA™ Access to over 120 Channels	COMMERCIAL BASIC™ with International Access to over 30 Channels		
RETAIL PRICE	\$ <b>62</b> 99/mo.	\$ <b>19</b> 99 <sub>mo.</sub>		
HARDWARE	UP TO 2 FREE SD RECEIVERS  Cost for additional receivers: SD: \$69   SD DVR or HD: \$99   HD DVR: \$199			
STANDARD INSTALLATION	\$199 Complex/custom installation extra.			

INTERNATIONAL A LA C	CARTE F	PACKAG	ES
	PUBLIC VIEWING	BUSINESS VIEWING	PRIVATE VIEWING
CHINESE Jadeworld® TVB1, TVB2, TVBS, TVB Entertainment, CCTV-4, Tai Seng Entertainment	\$44.99/mo.	\$36.99/mo.	\$36.99/mo.
MandarinDirect™III CTI Zhong Tian Channel, Phoenix North America, Phoenix Info News, TVBS, TVB8, Tai Seng Sat TV, CCTV-4, Charming China	\$29.99/mo.	\$24.99/mo.	\$24.99/mo.
FILIPINO FilipinoDirect™ The Filipino Channel, GMA Pinoy TV, ABS-CBN News Channel, Cinema One Global, BRO, MYX, GMA Life TV, DWRR, DZMM, GEM NET	\$42.99/mo.	\$37.99/mo.	\$37.99/mo.
TFCDirect™ The Filipino Channel, ABS-CBN News Channel, Cinema One Global, MYX, DWRR, DZMM, GEM NET, BRO	\$32.99/mo.	\$27.99/mo.	\$27.99/mo.
<b>KOREAN</b> KoreanDirect™ EBS, SBS, MBC, MBC Every1, National Geographic Channel Korea, YTN, SBS Plus, CTS, Radio Korea, TAN TV, MBN Plus	\$36.99/mo.	\$31.99/mo.	\$31.99/mo.
RUSSIAN RussianDirect™ Channel One Russia Worldwide (C1RW), Dom Kino, Muzika Pervogo, Karousel, Vremya	\$39.99/mo.	\$34.99/mo.	\$34.99/mo.
RussianDirect™ II Channel One Russia Worldwide (C1RW), Dom Kino, Muzika Pervogo, RTR Planeta, Rossiya 24, RTVi, Karousel, Vremya	\$45.99/mo.	\$40.99/mo.	\$40.99/mo.
RTR Planeta A La Carte RTR Planeta	\$24.99/mo.	\$19.99/mo.	\$19.99/mo.
SOUTH ASIAN Disha India A La Carte Disha India	\$24.99/mo.	\$19.99/mo.	\$19.99/mo.
HindiDirect™ II Star Plus, STAR NEWS, MTV India, STAR One, Filmy, Disha India, Willow Cricket, UTV Movies	\$35.99/mo.	\$31.99/mo.	\$31.99/mo.
VIETNAMESE VietDirect™ HONVIETV SBTN, TVB Vietnam, Little Saigon Radio, HONVIETV, Tai Seng Vietnam, Vien Thao	\$34.99/mo.	\$29.99/mo.	\$29.99/mo.
VietDirect™ VHN SBTN, VHN-TV, TVB Vietnam, Little Saigon Radio, Tai Seng Vietnam, Vien Thao	\$29.99/mo.	\$24.99/mo.	\$24.99/mo.

ADD ANY OF THESE PACKAGES ABOVE ONTO ANY BASE PROGRAMMING PACKAGE.